

**ELLINGTON RESIDENTIAL MORTGAGE REIT** 

## Second Quarter 2020 Earnings Conference Call August 5, 2020



#### **Forward-Looking Statements**

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Actual results may differ from the Company's beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "believe," "expect," "anticipate," "estimate," "project," "plan," "continue," "intend," "should," "would," "could," "goal," "objective," "will," "may," "seek," or similar expressions or their negative forms, or by references to strategy, plans, or intentions.

The Company's results can fluctuate from month to month and from quarter to quarter depending on a variety of factors, some of which are beyond the Company's control and/or are difficult to predict, including, without limitation, changes in interest rates and the market value of the Company's securities, changes in mortgage default rates and prepayment rates, the Company's ability to borrow to finance its assets, changes in government regulations affecting the Company's business, the Company's ability to maintain its exclusion from registration under the Investment Company Act of 1940 and other changes in market conditions and economic trends including changes resulting from the ongoing spread and economic effects of the novel coronavirus (COVID-19) pandemic and associated responses to the pandemic. Furthermore, forward-looking statements are subject to risks and uncertainties, including, among other things, those described under Item 1A of our Annual Report on Form 10-K filed on March 12, 2020 and Part II, Item 1A of our Quarterly Report on Form 10-Q filed on May 11, 2020 which can be accessed through the link to our SEC filings under "For Our Shareholders" on our website (www.earnreit.com) or at the SEC's website (www.sec.gov). Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports we file with the SEC, including reports on Forms 10-Q, 10-K and 8-K. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### Modeling

Some statements in this presentation may be derived from proprietary models developed by Ellington Management Group, L.L.C. ("Ellington"). Some examples provided may be based upon the hypothetical performance of such models. Models, however, are inherently imperfect and subject to a number of risks, including that the underlying data used by the models is incorrect, inaccurate, or incomplete, or that the models rely upon assumptions that may prove to be incorrect. The utility of model-based information is highly limited. The information is designed to illustrate Ellington's current view and expectations and is based on a number of assumptions and limitations, including those specified herein. Certain models make use of discretionary settings or parameters which can have a material effect on the output of the model. Ellington exercises discretion as to which settings or parameters to use in different situations, including using different settings or parameters to model different securities. Actual results and events may differ materially from those described by such models.

#### **Projected Yields and Spreads**

Projected yields and spreads discussed herein are based upon Ellington models and rely on a number of assumptions, including as to prepayment, default and interest rates and changes in home prices. Such models are inherently imperfect and there is no assurance that any particular investment will perform as predicted by the models, or that any such investment will be profitable. Projected yields are presented for the purposes of (i) providing insight into the strategy's objectives, (ii) detailing anticipated risk and reward characteristics in order to facilitate comparisons with other investments, (iii) illustrating Ellington's current views and expectations, and (iv) aiding future evaluations of performance. They are not a guarantee of future performance. They are based upon assumptions regarding current and future events and conditions, which may not prove to be accurate. There can be no assurance that the projected yields will be achieved. Investments involve risk of loss.

#### **Financial Information**

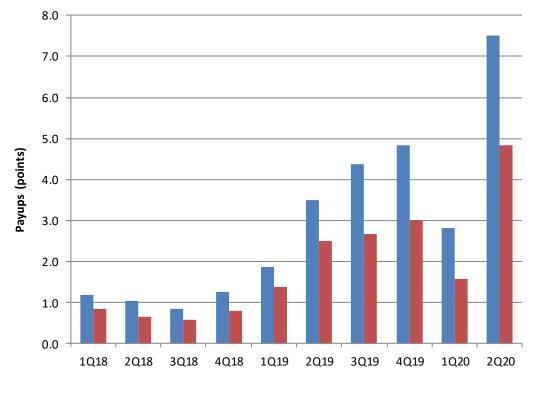
All financial information included in this presentation is as of June 30, 2020 unless otherwise indicated. We undertake no duty or obligation to update this presentation to reflect subsequent events or developments.

## Second Quarter Market Update



Quarter Ended:	6/30/2020	3/31/2020	Q/Q	12/31/2019	Q/Q	9/30/2019	Q/Q	6/30/2019	Q/Q	3/31/2019	Q/Q
(4)											
<u>UST (%)<sup>(1)</sup></u>	0.40		0.07	4.54	4.40	4.04	0.00	0.00	0.00	0.00	0.00
3M UST	0.13	0.06	+0.07	1.54	-1.48	1.81	-0.26	2.09	-0.28	2.38	-0.29
2Y UST	0.15	0.25	-0.10	1.57	-1.32	1.62	-0.05	1.75	-0.13	2.26	-0.51
5Y UST	0.29	0.38	-0.09	1.69	-1.31	1.54	+0.15	1.77	-0.22	2.23	-0.47
10YUST	0.66	0.67	-0.01	1.92	-1.25 -1.07	1.66	+0.25	2.01	-0.34	2.41	-0.40
30Y UST	1.41	1.32	+0.09	2.39	-1.07	2.11	+0.28	2.53	-0.42	2.81	-0.29
3M10Y Spread	0.53	0.61	-0.08	0.37	+0.23	-0.14	+0.52	-0.08	-0.06	0.02	-0.11
2Y10Y Spread	0.51	0.42	+0.08	0.35	+0.08	0.04	+0.31	0.25	-0.21	0.15	+0.11
1000 = 1000 = 1000 = 100000000000000000											
<u>US Dollar Swaps (%)<sup>(1)</sup></u> 2Y SWAP	0.22	0.49	-0.26	1.70	-1.21	1.63	+0.07	1.81	-0.17	2.38	-0.58
5Y SWAP	0.33	0.52	-0.20	1.73	-1.21	1.50	+0.23	1.77	-0.26	2.29	-0.52
10Y SWAP	0.64	0.72	-0.08	1.90	-1.18	1.56	+0.33	1.96	-0.40	2.41	-0.44
	0101	•=	0.000				0.00				••••
LIBOR (%) <sup>(1)</sup>											
1M	0.16	0.99	-0.83	1.76	-0.77	2.02	-0.25	2.40	-0.38	2.49	-0.10
3M	0.30	1.45	-1.15	1.91	-0.46	2.09	-0.18	2.32	-0.23	2.60	-0.28
1M3M Spread	0.14	0.46	-0.32	0.15	+0.31	0.07	+0.08	-0.08	+0.15	0.11	-0.18
Mortgage Rates (%) <sup>(2)</sup>											
15Y	2.81	3.05	-0.24	3.37	-0.32	3.43	-0.06	3.42	+0.01	3.78	-0.36
30Y	3.13	3.50	-0.24	3.74	-0.32	3.64	+0.10	3.73	-0.09	4.06	-0.33
001	0.10	0.00	-0.01	5.74	-0.24	5.04	10.10	5.75	-0.05	4.00	-0.00
FNMA Pass-Thrus <sup>(1)</sup>											
30Y 3.5	\$105.17	\$105.80	-\$0.63	\$102.86	+\$2.94	\$102.64	+\$0.22	\$102.20	+\$0.44	\$101.39	+\$0.81
30Y 4.0	\$105.95	\$106.77	-\$0.81	\$104.02	+\$2.75	\$103.80	+\$0.22	\$103.33	+\$0.47	\$102.86	+\$0.47
30Y 4.5	\$107.45	\$107.64	-\$0.19	\$105.30	+\$2.34	\$105.33	-\$0.03	\$104.48	+\$0.84	\$104.17	+\$0.31
Libor-based OAS (bps) <sup>(3)</sup>											
FNMA 30Y 3.5 OAS	43.1	10.9	+32.2	36.4	-25.5	53.0	-16.6	41.2	+11.8	27.3	13.9
FNMA 30Y 4.0 OAS	65.6	27.4	+32.2	46.7	-20.0	60.5	-13.8	51.3	+9.2	31.1	20.2
FNMA 30Y 4.5 OAS	79.3	58.4	+30.2	63.6	-19.3	70.5	-6.9	71.0	-0.5	46.9	20.2
	10.0	00.4	120.0	00.0	-0.2	70.0	-0.9	71.0	-0.0	-U.J	27.1
Libor-based ZSpread (bps	s) <sup>(4)</sup>										
FNMA 30Y 3.5 ZSpread	64.9	32.5	+32.4	84.0	-51.5	101.8	-17.8	87.0	+14.8	76.4	10.6
FNMA 30Y 4.0 ZSpread	80.6	37.7	+42.9	84.9	-47.2	97.6	-12.7	88.1	+9.5	75.2	12.9
FNMA 30Y 4.5 ZSpread	87.8	64.3	+23.5	91.8	-27.5	97.1	-5.3	99.0	-1.9	79.5	19.5





FNMA 4.0% High loan balance
 FNMA 4.0% Low loan balance

Source: Credit Suisse Locus



Results	<ul> <li>Net Income: \$21.3 million or \$1.73 per share; year-to-date net income of \$4.6 million or \$0.37 per share</li> <li>Core Earnings<sup>(1)</sup>: \$3.2 million or \$0.26 per share</li> <li>Economic Return: 15.3% for the quarter, and 3.5% year-to-date</li> <li>Net Interest Margin<sup>(2)</sup>: 1.86%</li> </ul>
Shareholders' Equity & BVPS <sup>(3)</sup>	<ul> <li>Shareholders' Equity: \$157.7 million</li> <li>Book Value Per Share: \$12.80</li> </ul>
Portfolio	<ul> <li>Agency RMBS Portfolio: \$1.11 billion<sup>(3)</sup> <ul> <li>Opportunistically increased portfolio size by approximately 7% Q/Q as markets stabilized</li> <li>Weighted average prepayment speed on fixed-rate specified pools increased to 18.0% CPR from 15.4% CPR last quarter</li> <li>Average pay-ups on specified pools increased to 2.69%<sup>(3)</sup> from 1.67% last quarter</li> </ul> </li> <li>Non-Agency RMBS Portfolio: \$42.0 million<sup>(3)</sup> <ul> <li>Took advantage of attractive entry point in non-Agency RMBS, increasing holdings more than fivefold Q/Q</li> </ul> </li> </ul>
Leverage <sup>(3)</sup>	<ul> <li>Debt-to-Equity Ratio: 5.8:1, and 6.8:1 adjusted for unsettled purchases and sales</li> <li>Net Mortgage Assets-to-Equity Ratio of 5.9:1<sup>(4)</sup></li> <li>Cash and cash equivalents of \$50.9 million, in addition to other unencumbered assets of \$45.1 million</li> </ul>
Dividend	<ul> <li>Declared second quarter dividend of \$0.28 per share (paid in July 2020)</li> <li>Annualized dividend yield of 10.1% based on closing price of \$11.09 on 8/3/2020</li> </ul>

## **Summary of Financial Results**



	Quarter Ended	arter Ended 6/30/2020		Quarter Ende		d 3/31/2020	
(\$ in thousands except per share amounts)		F	Per Share <sup>(1)</sup>			Per Share <sup>(1)</sup>	
Interest Income	\$ 3,489			\$	9,881		
Interest Expense	(2,330)				(6,100)		
Total Net Interest Income	\$ 1,159			\$	3,781		
Total Other Gain (Loss) <sup>(2)</sup>	(327)				184		
Total Expenses	(1,732)				(1,288)		
Add back: Deferred offering costs expensed	313				-		
Add back: Catch-up Premium Amortization Adjustment $^{(3)}$	3,782				683		
Core Earnings <sup>(4)</sup>	\$ 3,195	\$	0.26	\$	3,360	\$ 0.27	
Net Realized and Unrealized Gain (Loss):							
RMBS	\$ 20,729			\$	10,770		
Interest Rate Hedges	1,516				(30,192)		
Total Net Realized and Unrealized Gain (Loss)	\$ 22,245			\$	(19,422)		
Deduct : Deferred offering costs expensed	(313)				-		
Deduct : Catch-up Premium Amortization Adjustment <sup>(3)</sup>	(3,782)				(683)		
Net Income (Loss)	\$ 21,345	\$	1.73	\$	(16,745)	\$ (1.35	
Weighted Average Yield <sup>(5)</sup>	2.99%				3.05%		
Cost of Funds	-1.13%				-1.85%		
Net Interest Margin <sup>(6)</sup>	1.86%				1.20%		
Shareholders' Equity	\$ 157,677	\$	12.80	\$	139,723	\$ 11.34	

## Consolidated Balance Sheet (Unaudited)



	As of					
	Ju	ne 30, 2020	Ма	rch 31, 2020		
(In thousands except share amounts)			-			
ASSETS						
Cash and cash equivalents	\$	50,935	\$	59,67		
Mortgage-backed securities, at fair value		1,154,047		1,050,52		
Other investments, at fair value		411		35		
Due from brokers		38,024		49,96		
Financial derivatives-assets, at fair value		3,115		1,73		
Reverse repurchase agreements		-		2,21		
Receivable for securities sold		40,977		111,59		
Interest receivable		4,289		4,21		
Other assets		539		86		
Total Assets	\$	1,292,337	\$	1,281,14		
LIABILITIES AND SHAREHOLDERS' EQUITY						
LIABILITIES						
Repurchase agreements	\$	909,821	\$	1,109,34		
Payable for securities purchased		205,950		-		
Due to brokers		1,372		2,34		
Financial derivatives-liabilities, at fair value		12,144		20,23		
U.S. Treasury securities sold short, at fair value		-		2,15		
Dividend payable		3,450		3,44		
Accrued expenses		837		69		
Management fee payable to affiliate		594		52		
Interest payable		492		2,67		
Total Liabilities	\$	1,134,660	\$	1,141,42		
SHAREHOLDERS' EQUITY		.,	<u> </u>	.,,.		
Preferred shares, par value \$0.01 per share, 100,000,000 shares authorized;						
(0 shares issued and outstanding, respectively)	\$	-	\$	-		
Common shares, par value \$0.01 per share, 500,000,000 shares authorized;	¥		Ŷ			
(12,319,616 and 12,319,616 shares issued and outstanding, respectively)		123		12		
Additional paid-in-capital		229,491		229,43		
Accumulated deficit		(71,937)		(89,83		
Total Shareholders' Equity		157,677		139,72		
Total Liabilities and Shareholders' Equity	\$	1,292,337	\$	1.281.14		
Per Share Information		1,202,001	¥	1,201,1		
Common shares, par value \$0.01 per share	\$	12.80	\$	11.3		

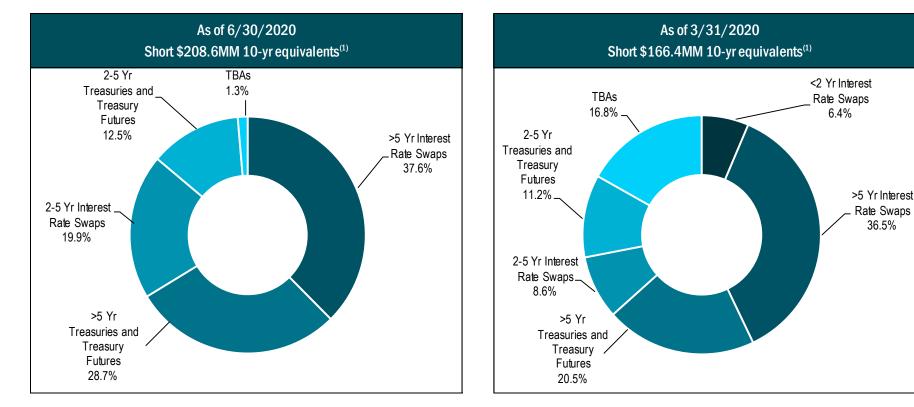


		Jı	une 30, 2020			March 31, 2020						
(In thousands)	Current Principal	Fair Value	Average Price <sup>(1)</sup>	Cost	Average Cost <sup>(1)</sup>	Current Principal	Fair Value	Average Price <sup>(1)</sup>	Cost	Average Cost <sup>(1)</sup>		
Agency RMBS <sup>(2)</sup>												
15-year fixed rate mortgages	\$ 64,491	\$ 69,169	\$ 107.25	\$ 66,172	\$ 102.61	\$ 124,511	\$ 132,375	\$ 106.32	\$ 127,030	\$ 102.02		
20-year fixed rate mortgages	1,077	1,191	110.58	1,148	106.59	1,087	1,187	109.20	1,165	107.18		
30-year fixed rate mortgages	825,850	900,003	108.98	861,994	104.38	708,062	765,220	108.07	738,821	104.34		
ARMs	25,471	26,827	105.32	26,030	102.19	28,823	30,233	104.89	29,836	103.51		
Reverse mortgages	89,561	100,393	112.09	95,451	106.58	90,656	98,357	108.49	97,215	107.24		
Total Agency RMBS	1,006,450	1,097,583	109.05	1,050,795	104.41	953,139	1,027,372	107.79	994,067	104.29		
Non-Agency RMBS	58,642	41,987	71.60	39,016	66.53	10,507	7,520	71.57	6,620	63.01		
Total RMBS <sup>(2)</sup>	1,065,092	1,139,570	106.99	1,089,811	102.32	963,646	1,034,892	107.39	1,000,687	103.84		
Agency Interest Only RMBS	n/a	14,477	n/a	16,023	n/a	n/a	15,629	n/a	17,266	n/a		
Total mortgage-backed securities		\$1,154,047		\$1,105,834			\$1,050,521		\$1,017,953			

- Increased Agency RMBS holdings by approximately 7% quarter over quarter, as markets stabilized, and took advantage of an attractive entry point in non-Agency RMBS by increasing holdings 458%
- Overall portfolio increased by approximately 10%

## **Interest Rate Hedging Portfolio**





- We hedge along the entire yield curve to manage interest rate risk and protect book value
- Shorting "generic" pools (or TBAs) allows EARN to significantly reduce interest rate risk and basis risk in its Agency portfolio
- During the quarter, we opportunistically decreased the relative size of our net TBA short position to 1.3%, from 16.8%, primarily by increasing the amount of long TBAs held for investment
- We also hedge interest rate risk with swaps, U.S. Treasury securities, futures, and swaptions

## **Dynamic Hedging Strategy**

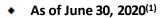


### Exposure to RMBS Based on Fair Value of TBA Portfolio<sup>(1)</sup>



- EARN often carries significantly lower net effective mortgage exposure than our "headline" leverage suggests
  - Our net mortgage assets-to-equity<sup>(2)</sup> ratio increased to 5.9:1 from 5.6:1, quarter over quarter
  - Our net mortgage assets-to-equity ratio increased primarily as a result of asset purchases and a lower net short TBA position
- Use of TBA short positions as hedges:
  - Helps drive outperformance in especially volatile quarters, such as the first and second quarters
  - When interest rates spike, TBA short positions not only extend with specified pool assets, but they tend to extend more than specified pool assets, which dynamically and automatically hedges a correspondingly larger portion of our specified pool portfolio





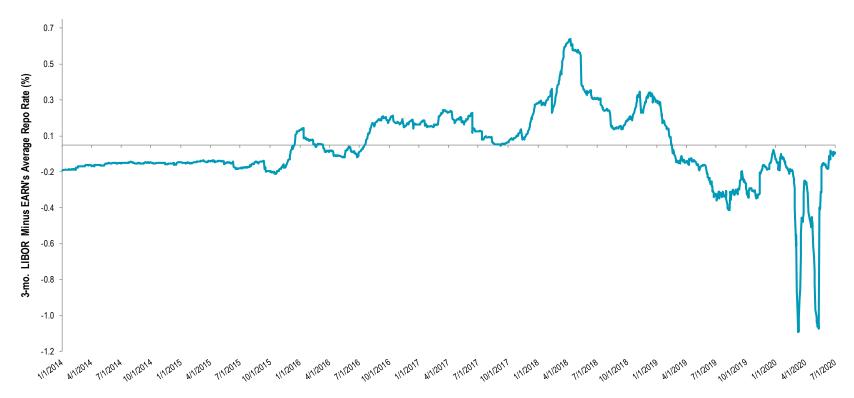


Source: Morgan Stanley

- During the quarter, yield spreads tightened for virtually all US Corporate Credit instruments, as well as the following products: most Agency RMBS, US Spec HLB4, Legacy Resi, CRT OTR M1, Subprime Auto BBB, US CLO 2.0 AAA, US CLO 2.0 BBB, US CMBS AAA, and US CMBS BBB
- Yield spreads on the following product widened: US Agency FN 4 OAS, Non-QM AAA, and EUR CLO 2.0 AAA

## Spread Differential: 3-mo. LIBOR vs. Repo Funding Rate<sup>(1)</sup>





3-month LIBOR Minus EARN Repo Funding Rate

- Because we receive 3-month LIBOR on our interest rate swaps, when 3-month LIBOR is lower than our repo funding costs, our hedging costs are higher and our net interest margin is reduced
- At the start of 2020, the spread between our agency repo funding rate and 3-month LIBOR had narrowed significantly
- The relationship between 3-month LIBOR and our agency repo funding rate was volatile during the recent market turmoil, but the spread between the two had tightened again going into the end of the second quarter



Ellington is committed to corporate responsibility. We recognize the importance of environmental, social and governance ("ESG") factors, and believe that the implementation of ESG policies will benefit our employees, support long-term shareholder performance, and make a positive impact on the environment and society as a whole.

## **Environmental**

- Our office is conveniently located near mass transportation.
- We provide financial support and incentives to our employees who use public transit.
- To reduce energy usage, we use Energy Star® certified desktops, monitors and printers; and utilize motion sensor lighting and cooling to reduce energy usage in non-peak hours.
- To reduce waste and promote a cleaner environment, we use green cleaning supplies and kitchen products; recycle electronics, ink cartridges, and packaging; provide recycling containers to employees; and use water coolers to reduce waste.

## <u>Social</u>

- We invest in home mortgage loans, which support homeownership and stability within communities.
- Ellington and senior members of management sponsor numerous charitable causes. We also support employee charitable contributions with matching gift programs.
- Our employees have access to robust health and wellness programs. Ellington also supports various events that support health and wellness.
- We provide opportunities for personal growth with training and education support, including reimbursement for continuing education. We also provide mentorship programs, and internship opportunities.
- We are committed to enhancing gender, racial, and ethnic diversity throughout our organization.
- We are in compliance with applicable employment codes and guidelines, including ADA, Equal Opportunity Employment, Non-Discrimination, Anti-Harassment and Non-Retaliation codes.

## Governance

- Our Manager has a Responsible Investment policy which requires portfolio managers for applicable strategies to certify periodically that they have considered relevant ESG factors.
- We operate under a Code of Business Conduct and Ethics.
- EARN has a separate independent Chairman, and the majority of Board members are independent.
- We hold annual elections of Directors.
- We are committed to significant disclosure and transparency, including an established quarterly book value disclosure and dividend policy.
- We foster regular employee engagement, and have an established Whistleblower policy.
- Robust process for shareholder engagement.



- 1. Capitalize on investment opportunities following the severe dislocations of the first quarter
- 2. Rely on disciplined interest rate hedging and liquidity management to manage future volatility and protect book value
- 3. Dial up and down our MBS exposure aggressively in response to market opportunities
- 4. Rotate portfolio to take advantage of relative value discrepancies between Agency RMBS, and capitalize on lower borrowing costs, in order to recharge Net Interest Margin and drive Core Earnings
- 5. Changes in the prepayment landscape should favor our core strengths of prepayment modeling, asset selection, and dynamic interest rate hedging, while also providing meaningful trading opportunities
- 6. Potentially further increase capital allocations to non-Agency RMBS



# **Supplemental Slides**



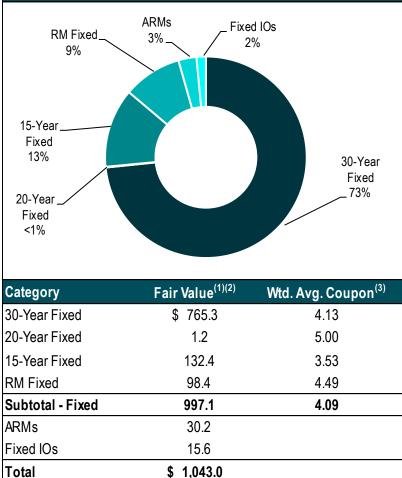
## **Agency Portfolio Summary**



# Agency Long Portfolio As of 6/30/2020: \$1.11BN<sup>(1)</sup>

Category	Fair Value <sup>(1)(2)</sup>	Wtd. Avg. Coupon <sup>(3)</sup>
30-Year Fixed	\$ 900.0	3.88
20-Year Fixed	1.2	5.00
15-Year Fixed	69.2	3.61
RM Fixed	100.4	4.10
Subtotal - Fixed	1,070.8	3.89
ARMs	26.8	
Fixed IOs	14.5	
Total	\$ 1,112.1	

## Agency Long Portfolio As of 3/31/2020: \$1.04BN<sup>(1)</sup>

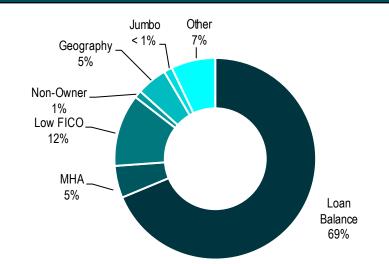


Increased portfolio size by approximately 7% as markets stabilized

## **CPR Breakout of Agency Fixed Long Portfolio**

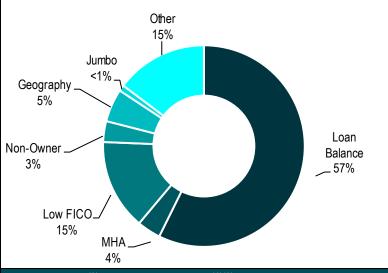


Agency Fixed Long Portfolio Collateral Characteristics and Historical 3-Mo CPR: Average for Quarter Ended 6/30/2020<sup>(1)</sup>



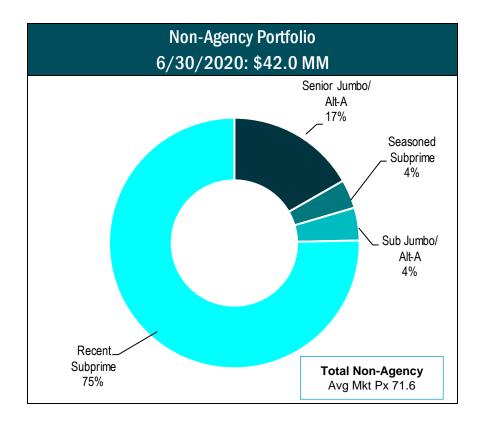
Characteristic <sup>(2)</sup>	Fair Value <sup>(1)(3)</sup>	3-Month CPR %
Loan Balance	\$ 551.6	16.7
MHA <sup>(4)</sup>	41.3	18.6
Low FICO	93.2	17.8
Non-Owner	9.5	19.6
Geography	39.3	17.5
Jumbo	10.8	30.3
Other	57.0	26.6
Total	\$ 802.8	18.0

Agency Fixed Long Portfolio Collateral Characteristics and Historical 3-Mo CPR: Average for Quarter Ended 3/31/2020<sup>(1)</sup>



Characteristic <sup>(2)</sup>	Fair Value <sup>(1)(3)</sup>	3-Month CPR %
Loan Balance	\$ 704.0	12.6
MHA <sup>(4)</sup>	46.6	4.3
Low FICO	178.6	24.9
Non-Owner	41.1	23.3
Geography	65.1	18.3
Jumbo	11.8	21.8
Other	181.2	15.3
Total	\$ 1,228.5	15.4





- Opportunistically increased non-Agency RMBS holdings by 458%
- Our Non-Agency RMBS portfolio significantly benefited results during the second quarter



		Ji	une 30, 2020		March 31, 2020					
			Weighted Average				Weighted Average			
Remaining Days to Maturity	Borrowings Outstanding		Interest Rate	Remaining Days to Maturity	Borrowings Outstanding		Interest Rate	Remaining Days to Maturity		
	(In	(In thousands) (In thousands)								
30 days or less	\$	212,165	0.54%	16	\$	435,235	1.74%	16		
31-60 days		513,347	0.33%	45		481,648	1.78%	45		
61-90 days		113,116	0.30%	80		192,459	0.90%	75		
91-120 days		12,498	0.30%	107		-	-	-		
151-180 days		4,291	1.50%	167		-	-	-		
181-360 days		54,404	0.32%	346		-	-	-		
Total	\$	909,821	0.38%	62	\$	1,109,342	1.61%	39		
								-		

- Outstanding borrowings are with 16 counterparties as of June 30, 2020
- As of June 30<sup>th</sup>, the weighted average interest rate on our repo borrowings declined to 0.38% from 1.61% as of March 31<sup>st</sup>, as short-term interest rates fell
- During the quarter, actions by the Federal Reserve continued to stabilize the market for Agency RMBS, and the economic terms of our financing arrangements, as well as margin calls under those financing arrangements, reverted to more typical levels

	1	50 Basis Point Declin	e in Interest Rates	50 Basis Point Increase in Interest Rates			
		Market Value	% of Total Equity		Market Value	% of Total Equity	
Agency RMBS—ARM Pools	\$	540	0.34%	\$	(348)	-0.22%	
Agency RMBS—Fixed Pools and IOs		8,875	5.63%		(9,169)	-5.82%	
TBAs		(624)	-0.40%		(675)	-0.43%	
Non-Agency RMBS		1,112	0.71%		(1065)	-0.68%	
Interest Rate Swaps		(5,857)	-3.72%		5,560	3.52%	
U.S. Treasury Securities		-	0.00%		-	0.00%	
U.S. Treasury Futures		(4,164)	-2.64%		4,045	2.57%	
Corporate Securities and Deviatives on Corporate Securities		(1)	0.00%		-	0.00%	
Repurchase and Reverse Repurchase Agreements		(528)	-0.33%		786	0.50%	
Total	\$	(647)	-0.41%	\$	(866)	-0.55%	



## **Financial Derivatives as of June 30, 2020**

#### (\$ in thousands)

	aps	Maturity	lotional Amount	Fair Value	Weighted Average Pay Rate	Weighted Average Receive Rate	Weighted Average Years to Maturity
Payer	Š	2020-2022	\$ 127,777	\$ (2,542)	1.05%	0.34%	2.10
d Pa	ĕ	2023-2025	89,849	(2,589)	1.10%	0.46%	2.98
Fixed	rest	2026-2028	66,730	(2,551)	1.02%	0.33%	6.77
	Intei	2029-2049	14,566	(3,330)	1.89%	0.53%	24.41
		Total	\$ 298,922	\$ (11,012)	1.10%	0.38%	4.50

Interest ps	Maturity	Notional Amount	Fair Value	Weighted Average Pay Rate	Weighted Average Receive Rate	Weighted Average Years to Maturity
	2023	(13,200)	595	1.02%	1.87%	2.82
Receiver Rate Swa	2025	(16,294)	229	0.31%	0.58%	4.74
Fixed R R	2030	(6,730)	(1)	1.42%	0.69%	9.77
Fix	Total	\$ (36,224)	\$ 824	0.77%	1.07%	4.98

	Coupon	Notional Amount <sup>(1)</sup>	Cost Basis <sup>(2)</sup>	Market Value <sup>(3)</sup>	Net Carrying Value <sup>(4)</sup>	
	2.00	\$ 102,500	\$ 104,434	\$ 104,924	\$ 489	
ties	2.50	176,000	182,570	183,226	657	
curi	3.00	(225,083)	(236,493)	(237,099)	(606)	
A Securities	3.50	(97,160)	(102,442)	(102,188)	254	
IBA	4.00	(91,785)	(97,909)	(97,238)	671	
	4.50	(77,100)	(83,003)	(82,931)	72	
	5.00	2,020	2,205	2,204	(1)	
	Total TBAs, net	\$ (210,608)	\$ (230,639)	\$ (229,102)	\$ 1,536	

	Maturity	Notional Amount	Fair Value	Remaining Months to Expiration
res	2 yr	\$ (5,400)	\$ (0)	3.07
Futures	5 yr	(47,100)	(131)	3.07
ш	10 yr	(71,900)	(242)	2.77
	30 yr	2,200	(3)	2.77
	Total	\$ (122,200)	\$ (377)	2.90

		Three-Month I	Perio	d Ended	Six	-Month Period Ended
	June 30, 2020		March 31, 2020		J	une 30, 2020
(In thousands except share amounts)						
INTEREST INCOME (EXPENSE)						
Interest income	\$	3,489	\$	9,881	\$	13,370
Interest expense		(2,330)		(6,100)		(8,430)
Total net interest income		1,159		3,781		4,940
EXPENSES						
Management fees to affiliate		594		526		1,119
Professional fees		598		208		806
Compensation expense		142		151		293
Insurance expense		82		76		158
Other operating expenses		316		327		643
Total expenses		1,732		1,288		3,019
OTHER INCOME (LOSS)						
Net realized gains (losses) on securities		5,175		1,093		6,268
Net realized gains (losses) on financial derivatives		(8,452)		(6,499)		(14,951)
Change in net unrealized gains (losses) on securities		15,690		6,768		22,458
Change in net unrealized gains (losses) on financial derivatives		9,505		(20,600)		(11,096)
Total other income (loss)		21,918		(19,238)		2,679
NET INCOME (LOSS)	\$	21,345	\$	(16,745)	\$	4,600
NET INCOME (LOSS) PER COMMON SHARE						
Basic and Diluted	\$	1.73	\$	(1.35)	\$	0.37
WEIGHTED AVERAGE SHARES OUTSTANDING		12,319,616		12,434,755		12,377,185
CASH DIVIDENDS PER SHARE:						
Dividends declared	\$	0.28	\$	0.28	\$	0.56



## Consolidated Balance Sheet (Unaudited)

		As of		
	J	une 30, 2020	M	larch 31, 2020
(In thousands except share amounts)				
ASSETS				
Cash and cash equivalents	\$	50,935	\$	59,671
Mortgage-backed securities, at fair value		1,154,047		1,050,521
Other investments, at fair value		411		355
Due from brokers		38,024		49,966
Financial derivatives-assets, at fair value		3,115		1,732
Reverse repurchase agreements		-		2,218
Receivable for securities sold		40,977		111,596
Interest receivable		4,289		4,219
Otherassets		539		867
Total Assets	\$	1,292,337	\$	1,281,145
LIABILITIES AND SHAREHOLDERS' EQUITY				
LIABILITIES				
Repurchase agreements	\$	909,821	\$	1,109,342
Payable for securities purchased		205,950		-
Due to brokers		1,372		2,348
Financial derivatives-liabilities, at fair value		12,144		20,234
U.S. Treasury securities sold short, at fair value		-		2,154
Dividend payable		3,450		3,449
Accrued expenses		837		690
Management fee payable to affiliate		594		526
Interest payable		492		2,679
Total Liabilities	\$	1,134,660	\$	1,141,422
SHAREHOLDERS' EQUITY				
Preferred shares, par value \$0.01 per share, 100,000,000 shares authorized;				
(0 shares issued and outstanding, respectively)	\$	-	\$	-
Common shares, par value \$0.01 per share, 500,000,000 shares authorized;				
(12,319,616 and 12,319,616 shares issued and outstanding, respectively)		123		123
Additional paid-in-capital		229,491		229,432
Accumulated deficit		(71,937)		(89,832)
Total Shareholders' Equity		157,677		139,723
Total Liabilities and Shareholders' Equity	\$	1,292,337	\$	1,281,145
Per Share Information				
Common shares, par value \$0.01 per share	\$	12.80	\$	11.34



Three Month Period Ended						
Jur	ne 30, 2020		March 31, 2020			
\$	21,345	\$	(16,745)			
	(5,175)		(1,093)			
	(15,690)		(6,768)			
	8,452		6,499			
	(9,505)		20,600			
	(1,223)		1,333			
	896		(1,149)			
	313		-			
	3,782		683			
	(18,150)		20,105			
\$	3,195	\$	3,360			
	12,319,616		12,434,755			
\$	0.26	\$	0.27			
	\$ \$	June 30, 2020 \$ 21,345 (5,175) (15,690) 8,452 (9,505) (1,223) 896 313 	June 30, 2020         \$       21,345       \$         (5,175)       (15,690)         (15,690)       8,452         (9,505)       (1,223)         (1,223)       896         313       313         (18,150)       \$         \$       3,195         \$       3,195			

## **About Ellington Management Group**



Ellington Profile	\$
Founded: 199	94 <b>Y</b>
Employees: >15	50
Investment Professionals: 6	51 <sup>ma</sup>

**Global offices:** 



## **Ellington and its Affiliated Management Companies**

3

- Our external manager Ellington Residential Mortgage Management LLC is part of the Ellington family of SEC-registered investment advisors<sup>(3)</sup>. Ellington Management Group and its affiliates manage Ellington Residential Mortgage REIT (EARN), Ellington Financial Inc. (EFC), multi-investor hedge funds, separately managed accounts, and opportunistic private funds
- Time-tested infrastructure and proprietary resources in trading, research, risk management, and operational support
- Founding partners each have advanced academic training in mathematics and engineering, including among them several Ph.D.'s and Master's degrees

## Industry-Leading Research & Trading Expertise

- Sophisticated proprietary models for prepayment and credit analysis
- Approximately 24% of employees dedicated to research and infrastructure development
- Structured credit trading experience and analytical skills developed since the firm's founding 25 years ago
- Ellington's portfolio managers are among the most experienced in the MBS sector and the firm's analytics have been developed over its 25-year history

## **Endnotes**



#### Slide 3 – Second Quarter Market Update

- (1) Source: Bloomberg
- (2) Source: Mortgage Bankers Association via Bloomberg
- (3) LIBOR-based Option Adjusted Spread measures the additional yield spread over LIBOR that an asset provides at its current market price after taking into account any interest rate options embedded in the asset.
- (4) LIBOR-based Zero-volatility spread (Z-spread) measures the additional yield spread over LIBOR that the projected cash flows of an asset provide at the current market price of the asset.

#### Slide 5 – Second Quarter Highlights

- (1) Core Earnings is a non-GAAP financial measure. See slide 24, endnote 1 for an explanation regarding the calculation of Core Earnings and the Catch-up Premium Amortization Adjustment.
- (2) Net interest margin excludes the effect of the Catch-up Premium Amortization Adjustment.
- (3) As of June 30, 2020.
- (4) We define our net mortgage assets-to-equity ratio as the net aggregate market value of our mortgage-backed securities (including the underlying market values of our long and short TBA positions) divided by total shareholders' equity. As of June 30, 2020 the market value of our mortgage-backed securities and our net short TBA position was \$1.15 billion and \$(229.1) million, respectively, and total shareholders' equity was \$157.7 million.

#### Slide 6 – Summary of Financial Results

- (1) Shareholders' Equity per share is calculated using shares outstanding at the end of the period. All other per share amounts are calculated using the weighted average shares outstanding for the quarter.
- (2) Total Other Gain (Loss) represents net realized and unrealized gains (losses) on periodic settlements of interest rate swaps.
- (3) See slide 24, endnote 1 for definition of Catch-up Premium Amortization Adjustment.
- (4) Core Earnings is a non-GAAP financial measure. See slide 24 for a reconciliation of Core Earnings to Net Income (Loss).
- (5) Weighted Average Yield excludes the effect of the Catch-up Premium Amortization Adjustment.
- (6) Net interest margin excludes the effect of the Catch-up Premium Amortization Adjustment.

#### Slide 8 – Portfolio Summary

- (1) Represents the dollar amount (not shown in thousands) per \$100 of current principal of the price or cost for the security.
- (2) Excludes Agency IOs.

#### Slide 9 – Interest Rate Hedging Portfolio

(1) "10-year equivalents" for a group of positions represent the amount of 10-year U.S. Treasury securities that would be expected to experience a similar change in market value under a standard parallel move in interest rates.



Slide 10 – Dynamic Hedging Strategy

- (1) Net short TBA positions represents the current market value of the underlying Agency RMBS (on a forward delivery basis) as of June 30, 2020 and March 31, 2020. The net carrying value of the TBA positions as of June 30, 2020 and March 31, 2020 on the Consolidated Balance Sheet was \$1.54 million and \$(2.80) million, respectively.
- (2) We define our net mortgage assets-to-equity ratio as the net aggregate market value of our mortgage-backed securities (including the underlying market values of our long and short TBA positions) divided by total shareholders' equity.

#### Slide 11 – Relative Yield Spreads

(1) As of date is June 30, 2020 except for the below securitized products as follows: 6/22/2020 for Non-QM AAA; 6/25/2020 for US Spec HLB4 and CRT OTR M1; 6/26/2020 for Legacy Resi, Subprime Auto BB, US CMBS AAA, US CMBS BBB and Lev Loans

#### Slide 12 – Spread Differential: 3-mo. LIBOR vs. Repo Funding Rate

(1) Chart compares LIBOR on each day to the average rate of EARN's repo financing outstanding on that day. Because repo financing may be entered into for an extended term at a rate fixed at the beginning of the term, the average outstanding repo rate on a given day may reflect rates set in a rate environment weeks or months before that day. The average rate on outstanding repo financing on a day may differ materially from the rate available to establish repo financing on that day.

Slide 16 – Agency Portfolio Summary

- (1) Does not include long TBA positions with a notional value of \$319.3 million and a market value of \$331.4 million as of June 30, 2020. Does not include long TBA positions with a notional value of \$53.8 million and a market value of \$55.9 million as of March 31, 2020.
- (2) Fair value shown in millions.
- (3) Represents weighted average net pass-through rate.

#### Slide 17 – CPR Breakout of Agency Fixed Long Portfolio

- (1) Does not include long TBA positions, reverse mortgage pools, or fixed rate IOs.
- (2) Classification methodology may change over time as market practices change.
- (3) Fair value shown in millions.
- (4) "MHA" indicates those pools where underlying borrowers have participated in the Making Homes Affordable program.

#### Slide 19 – Repo Borrowings

(1) As of June 30, 2020 and March 31, 2020, the Company had no outstanding borrowings other than under repurchase agreements.

#### Slide 20 - Interest Rate Sensitivity Analysis

(1) Based on the market environment as of June 30, 2020. Results are based on forward-looking models, which are inherently imperfect, and incorporate various simplifying assumptions. Therefore, the table above is for illustrative purposes only and actual changes in interest rates would likely cause changes in the actual value of our portfolio that would differ from those presented above, and such differences might be significant and adverse.

## **Endnotes**



Slide 21 – Financial Derivatives as of June 30, 2020

- (1) Notional amount represents the principal balance of the underlying Agency RMBS.
- (2) Cost basis represents the forward price to be paid for the underlying Agency RMBS
- (3) Market value represents the current market value of the underlying Agency RMBS (on a forward delivery basis) as of June 30, 2020.
- (4) Net carrying value represents the difference between the market value of the TBA contract as of June 30, 2020 and the cost basis, and is included in Financial derivatives-assets, at fair value and Financial derivatives-liabilities, at fair value on the Consolidated Balance Sheet.

#### Slide 24 – Reconciliation of Core Earnings to Net Income (Loss)

(1) Core Earnings consists of net income (loss), excluding realized and change in net unrealized gains and (losses) on securities and financial derivatives, and excluding, if applicable, any non-recurring items of income or loss. Core Earnings also excludes the effect of the Catch-up Premium Amortization Adjustment on interest income. The Catch-up Premium Amortization Adjustment is a quarterly adjustment to premium amortization triggered by changes in actual and projected prepayments on our Agency RMBS (accompanied by a corresponding offsetting adjustment to realized and unrealized gains and losses). The adjustment is calculated as of the beginning of each quarter based on our then-current assumptions about cashflows and prepayments, and can vary significantly from quarter to quarter. Core Earnings includes net realized and change in net unrealized gains (losses) associated with periodic settlements on interest rate swaps. Core Earnings is a supplemental non-GAAP financial measure. We believe that Core Earnings provides information useful to investors because it is a metric that we use to assess our performance and to evaluate the effective net yield provided by the portfolio. Moreover, one of our objectives is to generate income from the net interest margin on the portfolio, and Core Earnings is used to help measure the extent to which this objective is being achieved. In addition, we believe that presenting Core Earnings enables our investors to measure, evaluate and compare our operating performance to that of our peer companies. However, because Core Earnings is an incomplete measure of our financial results and differs from net income (loss) computed in accordance with GAAP, it should be considered as supplementary to, and not as a substitute for, net income (loss) computed in accordance with GAAP. The table above reconciles, for the three-month periods ended June 30, 2020 and March 31, 2020, our Core Earnings to the line on our Consolidated Statement of Operations entitled Net Income (Loss), which we b

#### Slide 25 – About Ellington Management Group

- (1) \$10.4 billion in assets under management includes approximately \$1.4 billion in Ellington-managed CLOs. For these purposes, the Ellington-managed CLO figure represents the aggregate outstanding balance of CLO notes and market value of CLO equity, excluding any notes and equity held by other Ellington-managed funds and accounts.
- (2) Does not include partners formerly employed by Ellington who may have residual capital balances but who no longer have voting rights in the partnership.
- (3) Registration with the SEC does not imply that the firm or any of its principals or employees possess a particular level of skill or training in the investment advisory or any other business.



# EARN

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